

**DEPARTMENT OF ADMINISTRATION
PROCUREMENT DIVISION
RECOMMENDATION OF AWARD**

TO: Kathy Harrington

FROM: Susie Smith

DATE: 09/16/2008

EST. AMOUNT: \$45,000.00

REQ: ASA9-9-15

OVER 10% OF ESTIMATE

YES: ___ NO: X

AGENCY: All State Agency

DESCRIPTION: Male Undergarments

TOTAL NUMBER OF SOLICITED VENDORS: 480

TOTALNUMBER OF INDIANA FIRMS SOLICITED: 287

TOTAL NUMBER OF MINORITY & WOMAN VENDORS SOLICITED: MBE 26 WBE 26

SMALL BUSINESS SET-A-SIDE: No

RECYCLED PRODUCTS SOLICITED: No

SECRETARY OF STATE: All bidders are registered with the Secretary of State except Carolina Textiles and Fruit of the Loom; Carolina Textiles is in the process of registering. Fruit of the Loom isn't being considered for an award.

SAVING AMOUNT OF SPLIT: Split to award to the low bidder meeting specifications; and to match thermal shirts and pants by size, color, weave, and poly/cotton blend.

MINORITY BUSINESS PARTICIPATION: No If yes, percentage(s) ___ award amount: \$ ___

WOMAN-OWNED BUSINESS PARTICIPATION: No If yes, percentage(s) ___ award amount: \$ ___

QUOTE/BIDS WERE RECEIVED FROM THE FOLLOWING VENDORS:

<u>VENDOR</u>	<u>AMOUNT</u>	<u>INDIANA FIRM</u>	<u>PREFERENCE CLAIMED</u>	<u>BUY AMERICAN</u>	<u>EVAL. AMOUNT</u>	<u># of No BIDS</u>
1. Fruit of the Loom	\$18,957.79	No		Didn't specify	\$18,957.79	42-74
2. ICS	\$20,907.40	No		No	\$20,907.40	41-74
3. Pro Corr Outfitters	\$41,477.76	No	SM Bus Pref (15%)	No	\$41,477.76	17-74
4. LC Textiles	\$46,200.88	No		No	\$46,200.88	0-74
5. OD Taragin & Brothers	\$46,603.36	No	SM Bus Pref (15%)	No	\$46,603.36	7-74
6. Bob Barker Co Inc	\$46,964.08	No		No	\$46,964.08	22-74
7. Carolina Textile	\$53,231.81	No		No	\$53,231.81	6-74
8. Care Apparel Inc	\$59,723.67	No	SM Bus Pref (15%)	No	\$59,723.67	0-74
9. The Uniform House Inc	\$73,691.28	Yes	SM Bus Pref (15%)	No	\$62,637.59	4-74
10. Promotional Avenues	\$110,385.16	Yes	IN Bus Pref (5%)	No	\$104,865.90	6-74

Specifications:

Specifications are satisfactory

Delays:

There were no delays in the processing.

Preferences: Per IC 5-22-15-7 – An offeror may claim one (1) of the types of preferences for which the offeror is eligible.

US Manufactured- Fruit of the Loom didn't specify. All bidders said no to this preference except Care Apparel and Promotional Avenues. Promotional Avenues stated some items are US Manufactured

IN Business Preference- Promotional Avenues and The Uniform House both claimed the Indiana Business Preference. The Uniform House also claimed the Indiana Small Business Preference. I sent an e-mail to The Uniform House stating per IC 5-22-15-7 they could only claim one preference. E-mail attached stating they are claiming the Indiana Small Business Preference.

IN SM Business Preference- Pro Corr Outfitters claimed this preference. I sent an e-mail stating I need to know under which Indiana Preference they qualified to claim the Indiana Small Business Preference. E-mail attached stating they checked incorrectly. Care Apparel claimed this preference. I sent an e-mail stating I need to know under which Indiana Preference they qualified to claim the Indiana Small Business Preference. E-mail attached claiming no to this preference. OD Taragin & Brothers claimed this preference. I sent an e-mail stating I need to know under which Indiana Preference they qualified to claim the Indiana Small Business Preference. E-mail attached they aren't claiming this preference. The Uniform House claimed this preference. This affected the award on the Undershirts making The Uniform House the low bidder on the Undershirts.

Recommendation Narrative:

I contacted DOC to send the samples for testing so an award could be made on the clothing meeting specifications. DOC tested the clothing and said everything passed except Bob Barker's thermals size large shrank to a medium. Bob Barker is being considered for an award on the thermal pants and shirts for sizes small through 2X. Bob Barker is the manufacturer for the thermals submitted and all thermals submitted were the same weave and poly/cotton blend. We believe this to be a one time problem as all five (5) sizes are made from the same manufacturer, weave, and poly/cotton blend and we find it ironic that only one size would shrink. We are going to continue to consider Bob Barker for the award on the thermal pants and shirts, sizes small through 2X but we will be monitoring the thermals for shrinkage and if this problem continues we will have no choice but to re-award the size large thermal pant and shirt.

Lines 1-6) White Cotton Brief- OD Taragin & Brothers' is the low bidder meeting specifications. The sample they submitted was USA Master and they had Manhattan on their solicitation. I e-mailed the vendor as the solicitation stated,

The sample that you submit must be an EXACT replica of the item submitted for testing and review, unless otherwise stated.

E-mail attached stating that Manhattan is the manufacturer and USA Master is one of their brands. It is important that the exact replica be submitted since the samples are tested to insure they meet specifications.

Lines 7-12) White Poly/Cotton Brief- Carolina Textiles is the low bidder meeting specifications. The samples they supplied and the manufacturer on their solicitation is FM.

Lines 13-30) White Cotton Boxers & White Cotton & White Poly/Cotton T Shirts- Will not be awarded as these items are supplied through PEN Products per IC 5-22-11.

Lines 31-39) Poly/Cotton T shirts- Pro Corr Outfitters is the low bidder on lines 31-38, they didn't bid on line 39, size 6X. ProCorr Outfitters sent an e-mail stating they made an error on their bid pricing for the colored t-shirts and couldn't hold their pricing. The second low bidder was Fruit of the Loom, however, they based their pricing on case price and there are 6 dozens T shirts in a case. The agencies estimated annual usage is only 3 dozen. Fruit of the Loom didn't bid on sizes 3X-6X. The third low bidder is Carolina Textiles. Carolina Textiles couldn't bid Burgundy or Forrest Green T shirts on lines 37 & 38, sizes 4X & 5X and no bid on line 39, size 6X. The Burgundy and Forrest Green T shirts were mandatory colors needed by DOC. Carolina Textiles will receive the award on lines 31-36. The samples they supplied and the manufacturer on their solicitation were Gildan.

LineS 37 & 38)- OD Taragin is the third low bidder meeting specification on size 4X & 5X. The samples they supplied and the manufacturer on their solicitation were Gildan. OD Taragin will use the manufacturer Anson for sizes 4X & 5X as Gildan doesn't make burgundy and forest green in sizes past 3X. I checked the internet and Gildan doesn't make burgundy or forest green past size 3X. The agency is fine with the manufacturer Anson. OD Taragin didn't bid line 39, size 6X.

Line 39)- LC Textiles is the low bidder on size 6X. They are the manufacturer on the solicitation.

Lines 40-46) Poly/Cotton Pocket T shirts- Carolina Textiles is the low bidder for lines 40-42, sizes S-L. Pro Corr Outfitters is the low bidder on lines 43-46, sizes XL-4X, but as stated above the pricing on the solicitation for the colored T shirts is incorrect. Carolina Textiles is the second low bidder meeting specifications on lines 43-46. On lines 40-42, sizes S-L, The samples they supplied and the manufacturer on their solicitation were Gildan. For lines 43-46, sizes XL-4X, samples they supplied and the manufacturer on their solicitation were Jerzee.

Lines 47-52) Pastel Cotton Boxers- Will not be awarded. Only one bidder bid cotton boxers. The price for the cotton boxers was almost 3 times what the agencies budgeted for cotton boxers.

Lines 53-56) White Undershirts- LC Textiles is the low bidder, however, The Uniform House claimed the Indiana Small Business Preference making them the low bidder on the white undershirts. The sample submitted was USA Master but the manufacturer on their solicitation was Andrew Scott. E-mail attached stating Andrew Scott and USA Master are the same thing.

Lines 57-74) Thermals (Lines 57-65 are the shirts and lines 66-74 are the pants). The award for these items were based on the overall low on the thermal shirts and pants in matching sizes; the reason the award was based on the matching sizes is the weave, color and poly/cotton blend is different for every manufacturer's sample submitted: The award is as follows:
Bob Barker – thermal pants and shirts sizes S-2X (Bob Barker will be monitored as stated above) and LC Textile thermal pants and shirts sizes 3X-6X. See below for the reasoning of the split in the thermal pants and shirts.

Line 57) Small Thermal Shirt- Pro Corr Outfitters is the low bidder. Carolina Textile was the second low bidder. LC Textiles was the third low bidder. Bob Barker is the fourth low bidder. Line 66) Small Thermal Pant- Bob Barker is the low bidder. Line 58) Medium Thermal Shirt- Pro Corr Outfitters is the low bidder. LC Textile was the second low bidder. Carolina Textiles was the third low bidder. Bob Barker is the fourth low bidder. Line 67) Medium Thermal Pant- Bob Barker is the low bidder. Line 59) Large Thermal Shirt- Pro Corr Outfitters is the low bidder. LC Textile was the second low bidder. Bob Barker is the third low bidder. Line 68) Large Thermal Pant- Bob Barker is the low bidder. Lines 60 & 61) XL & 2X Thermal Shirts- Bob Barker is the low bidder. Lines 69 & 70) XL & 2X Thermal Shirt- Bob Barker is the low bidder. Bob Barker is the overall low on the matching thermal pants and shirts for sizes S-2X. Bob Barker's (they are the manufacturer) price for thermal pants and shirts in sizes S-2X \$10,928.30. Pro Corr Outfitters (they are the manufacturer) price for thermal pants and shirts in sizes S-2X \$12,731; Carolina Textiles (FM is their manufacturer) price for the thermal pants and shirts in sizes S-2X is \$13,112.15; LC Textiles (they are the manufacturer) price for thermal pants and shirts in sizes S-2X \$12,222.50.

Lines 62-65) 3X-6X Thermal Shirts- LC Textiles is the low bidder. Lines 71-72) 3X & 4X Thermal Pants- Bob Barker is the low bidder. Lines 73-74) 5x & 6X Thermal Pants- LC Textiles is the bow bidder. LC Textiles is the over all lower bidder on the matching thermal pants and shirts for sizes 3X-6X. LC Textiles (they are the manufacturer) price for thermal pants and shirts in sizes 3X-6X \$7,645.00; Bob Barker's price for thermal pants and shirts in sizes 3X-6X \$7,943.30.

Split Award: Split to award to the low bidder meeting specifications; and to match thermal shirts and pants by size, color, weave, and poly/cotton blend.

Award Recommendation:

VENDOR	ITEMS	AMOUNT
OD Taragin & Brothers	Lines 1-6 & line 38	\$3,595.12
Carolina Textiles	Lines 7-12, 31-37, 40-46	\$6,741.79
The Uniform House	Lines 53-56	\$975.00
Bob Barker	Lines 57-61 & lines 66-70	10,928.30
LC Textile	Line 39 & lines 62-65, & lines 71-74	\$7,807.00
	Total	\$30,047.21

(As applicable to signature authority)

Susie Smith 9/16/08
Procuring Agent/Procurement Division/Date

Debra Denton-Rees, CPPD
Approval/Date&yr